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Mr. Rolf Bouman
Canadian Pioneer Estates Ltd.
R.R. # 1 Cleveland, NS BOE 1J0
December 1, 2010

Dear Rolf:

I would like to confirm that I have been doing legal boundary surveying for your companies since the fall of the year, 1996. That year I started my full time private practice after thirty years working in government positions; nine years with the Federal Department of Transportation Air Services Construction and twenty-one years as a Crown Land Surveyor with the Nova Scotia Department of Natural Resources.

After our first project in Gabarus Lake, we have continued to carry out some work for you every year since. Early on in our association, I could see that you stressed accuracy in the final product and that teamwork was essential. You have a competent lawyer in Patrick Lamey and good workmanship with the Sampson T. and Sons Contracting and with my own background we have successfully completed some large projects carried over a couple of seasons.

Over this period, we have been part of the development of thirteen water front subdivisions with a total of 243 single lots. Some subdivisions are in excess of 120 hectares in which 1 to 2 kilometers of new road had to be constructed and running power lines.

I have dealt with the Regional Planning Department, the Department of Transportation and the Department of Environment on behalf of your company in seeking approvals for the various phases of your subdivision applications. The various approving departments have great respect for your efforts and acknowledge that we comply with their regulations.

It is interesting to me that most of the lands purchased in this area by your company has been from individuals and families who no longer had use for the land and sought your company out to purchase it from them. I know that some of those selling were quite pleased with how you conducted the transaction and it enabled them to do for their families, things that they might not be able to do otherwise.

For me and our family run business, we are grateful for the work (by far our largest client). We continue to gain valuable experience from your projects which we use in other work areas. We enjoy working with you and your companies and your office staff who have always been so polite, accommodating and professional in all our dealings.

I wish you continued success in your marketing from which many benefit and hope our relationship will continue for a long time.

Sincerely,



Wayne D. Hardy, NSLS, CLS